# CELESTICA CONTINUES TO SET RECORD FINANCIAL RESULTS; THIRD QUARTER REVENUE INCREASES 67% TO \$1.36 BILLION

TORONTO - Celestica Inc. (NYSE, TSE, ME: CLS), a world leader in electronics manufacturing services (EMS), today announced its financial results for the third quarter ended September 30, 1999.

**<u>Revenue</u>** for the three months ended September 30, 1999 was \$1,356.9 million, up 67% from \$811.6 million in the same period of 1998, and up 9% from the second quarter this year. The year-over-year increase was attributable to strong organic growth and major increases in communications-related business.

<u>Adjusted net earnings</u>, which excludes the after-tax impact of integration costs related to acquisitions, amortization of intangible assets and other charges, doubled to \$32.6 million compared to \$16.2 million in the third quarter of 1998. On a sequential basis, adjusted net earnings were up 19% from the second quarter of this year.

<u>Adjusted net earnings per share</u> rose 54% to \$0.37 per share compared to \$0.24 per share for the same period last year, an increase of 19% on a sequential basis from the second quarter of this year.

<u>Net earnings</u> increased to \$19.5 million or \$0.22 per share compared to \$6.3 million in the third quarter of 1998. On a sequential basis, net earnings were up 48% from the second quarter of this year.

**For the nine-month period** ended September 30, 1999, revenue was \$3,688.5 million, up 59% from \$2,323.9 million for the same period last year. Adjusted net earnings were \$82.0 million, up 208% from \$26.6 million in 1998. Adjusted net earnings per share were \$0.96, up 75% from \$0.55 for the same period last year. Net earnings were \$42.2 million or \$0.50 per share compared to a loss of \$44.7 million last year.

"We are very pleased with Celestica's record financial results as we continue to expand our global operations to meet the growing needs of our customers," said Eugene Polistuk, president and CEO, Celestica Inc. "Celestica's very strong organic revenue growth reflects the overall success the company is experiencing; positioning it well to achieve its goal of \$10 billion in revenues by 2001."

## **Other Recent Developments**

On October 4, Celestica announced that it had completed its acquisition of Hewlett-Packard Company's Surface Mount Center in Andover, MA, the printed circuit board assembly operation of HP's Healthcare Solutions Group.

Celestica also announced that it had completed the acquisition of VXI Electronics, a recognized provider of power conversion products and a leader in the design and manufacture of voltage regulator modules (VRMs) and custom power supplies. VXI's operation is located in the Portland, Oregon area and brings to Celestica a valuable and complementary set of customers and products.

### About Celestica

With over 17,000 employees worldwide, Celestica operates 28 manufacturing and design facilities in the United States, Canada, Mexico, the United Kingdom, Ireland, Thailand, Hong Kong, China, Malaysia and Brazil. Celestica provides a broad range of services including design, prototyping, assembly, testing, product assurance, supply chain management, worldwide distribution and after-sales service. Its customers include industry leading original equipment manufacturers (OEMs), primarily in the computer and communications sectors.

For further information on Celestica, visit its website at http://www.celestica.com

Statements contained in this press release which are not historical facts are forward-looking statements which involve risk and uncertainties which could cause actual results to differ materially from those expressed in the forward-looking statements. Among the key factors that could cause such differences are: the level of overall growth in the electronics manufacturing services (EMS) industry; variability of operating results among periods; dependence on the computer and communications industries; dependence on a limited number of customers; and the ability to manage expansion, consolidation and the integration of acquired businesses. These and other factors are discussed in the Company's various public filings including the 1998 Annual Report.

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#### CELESTICA INC. CONSOLIDATED STATEMENTS OF EARNINGS (LOSS) AND DEFICIT (in thousands of U.S. dollars, except per share amounts) (unaudited)

	Three months ended September 30,					Nine months ended September 30,			
		1998		1999		1998		1999	
Revenue	\$	811,579	\$	1,356,947	\$	2,323,902	\$	3,688,482	
Gross profit	\$	59,940	\$	98,588	\$	161,342	\$		
Selling, general and administrative expenses		34,986		51,612		93,881		140,909	
Amortization of intangible assets		10,782		14,070		34,578		41,629	
Integration costs related to acquisitions		1,340		1,282		5,652		5,250	
Other charges		-		-		52,830		-	
Interest expense, net		3,736		2,995		29,173		8,462	
Earnings (loss) before income taxes		9,096		28,629		(54,772)		65,936	
Provision for (recovery of) income taxes		2,757		9,161		(10,075)		23,727	
Net earnings (loss) for the period		6,339		19,468		(44,697)		42,209	
Deficit, beginning of period		(54,783)		(29,477)		(3,747)		(52,218)	
Deficit, end of period	\$	(48,444)	\$	(10,009)	\$	(48,444)	\$		
Earnings (loss) per share - basic	\$	0.10	\$	0.23	\$	(0.97)	\$	0.52	
Earnings per share – fully diluted		N/A <sup>(1)</sup>	\$	0.22		N/A <sup>(1)</sup>	\$	0.50	
Weighted average number of shares outstanding (in 000's)		64,786		84,343		46,259		81,946	

<sup>(1)</sup> Fully diluted earnings per share has not been disclosed as the effect of the potential conversion of dilutive securities is anti-dilutive.

#### ADJUSTED NET EARNINGS

(in thousands of U.S. dollars, except per share amounts) (unaudited)

	Three months ended September 30,			Nine months ended September 30,				
		1998		1999		1998		1999
Adjusted net earnings (2)	\$	16,205	\$	32,612	\$	26,604	\$	81,993
Adjusted net earnings per share - basic	\$	0.25	\$	0.39	\$	0.58	\$	1.00
Adjusted net earnings per share - fully diluted	\$	0.24	\$	0.37	\$	0.55	\$	0.96

<sup>(2)</sup> Adjusted net earnings exclude the after-tax effect of other charges, integration costs related to acquisitions and amortization of intangible assets.

### CELESTICA INC. CONSOLIDATED BALANCE SHEETS (in thousands of U.S. dollars) (unaudited)

()	As at S	September 30,
	1998	1999
Assets		
Current assets		
Cash and short-term investments	\$ 70,319	\$ 73,447
Accounts receivable	371,315	595,325
Inventories	350,513	785,442
Other assets	63,634	57,936
	855,781	1,512,150
Capital assets	180,454	326,240
Intangible assets	300,106	348,998
Other assets	59,530	85,689
	\$ 1,395,871	\$ 2,273,077
Liabilities and Shareholders' Equity Current liabilities Accounts payable and accrued liabilities	\$ 519,109	\$ 949,605
Deferred income taxes	3,010	. ,
Current portion of long-term debt	1,906	/
	524,025	/
Long-term debt	134,427	132,872
Other liabilities	8,533	17,982
	666,985	1,106,529
Shareholders' equity		
Capital stock	779,443	, ,
Deficit	(48,444	
Foreign currency translation adjustment	(2,113	
	728,886	/ /
	\$ 1,395,871	\$ 2,273,077

#### CELESTICA INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands of U.S. dollars) (unaudited)

Three months ended September 30,			Nine months ended September 30,			
	1998		1999	1998		1999
\$	6,339	\$	19,468 \$	(44,697)	\$	42,209
	21.406		32.918	63.281		90,623
	-					-
	(5,289)		1,891			(4,302)
	22,456		54,277			128,530
			,			(161,235)
	39,330		70,409	69,422		(32,705
	(2.444)		(8.554)	(52.013)		(13,886)
	,					(155,210
			(21)			(1,466
	(17,782)		(84,683)	(109,638)		(170,562
	(12.165)		-	(890)		-
	,		(6,018)	· · · ·		(8,363
	414,659		3,314	423,814		269,856
	(25,397)		-	(25,397)		(12,737
	(1,098)		(115)	(1,723)		(1,261)
	(28)		(3,395)	(6,717)		(2,502)
	(64,473)		(6,214)	4,483		244,993
	(42,925)		(20,488)	(35,733)		41,726
	(12,723)					
	113,244		93,935	106,052		31,721
	\$	21,406 $(5,289)$ $22,456$ $16,874$ $39,330$ $(2,444)$ $(14,897)$ $(441)$ $(17,782)$ $(12,165)$ $(440,444)$ $414,659$ $(25,397)$ $(1,098)$ $(28)$	$\begin{array}{c} 21,406\\ (5,289)\\ \hline 22,456\\ \hline 16,874\\ \hline 39,330\\ \end{array}$ $\begin{array}{c} (2,444)\\ (14,897)\\ (441)\\ \hline (17,782)\\ \end{array}$ $\begin{array}{c} (12,165)\\ (440,444)\\ 414,659\\ (25,397)\\ (1,098)\\ \hline (28)\\ \end{array}$	$\begin{array}{c ccccc} 21,406 & \textbf{32,918} \\ \hline (5,289) & \textbf{1,891} \\ \hline 22,456 & \textbf{54,277} \\ \hline 16,874 & \textbf{16,132} \\ \hline 39,330 & \textbf{70,409} \\ \hline (2,444) & (\textbf{8,554}) \\ \hline (14,897) & (\textbf{76,108}) \\ \hline (441) & (\textbf{21}) \\ \hline (17,782) & (\textbf{84,683}) \\ \hline (12,165) & \textbf{.} \\ \hline (440,444) & (\textbf{6,018}) \\ \hline 414,659 & \textbf{3,314} \\ \hline (25,397) & \textbf{.} \\ \hline (1,098) & (\textbf{115}) \\ \hline (28) & (\textbf{3,395}) \\ \hline \end{array}$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

Cash is comprised of cash and short-term investments.

#### CELESTICA INC. NOTES TO CONSOLIDATED STATEMENTS (in thousands of U.S. dollars) (unaudited)

#### 1. Segmented information:

The Company's operations fall into one dominant industry segment, the electronics manufacturing services industry. The Company manages its operations, and accordingly determines its operating segments, on a geographic basis. The performance of geographic operating segments is monitored based on EBIAT (earnings before interest, amortization of intangible assets, income taxes, integration costs related to acquisitions and other charges). The Company monitors enterprise-wide performance based on adjusted net earnings, which is calculated as net earnings (loss) before amortization of intangible assets, integration costs related to acquisitions and other charges. Integration costs related to acquisitions and other charges, net of related income taxes. Inter-segment transactions are reflected at market value.

The following is a breakdown of: revenue, EBIAT, adjusted net earnings and total assets by operating segment:

		Three months ended September 30, 1998 1999				Nine months ended September 30, 1998 1999			
		1990		1999		1990		1999	
Revenue									
North America <sup>(1)</sup>	\$	615,714	\$	942,399	\$	1,805,823	\$	2,557,122	
Europe		195,865		270,545		518,079		761,970	
Asia		-		183,005		-		480,013	
Elimination of inter-segment revenue		-		(39,002)		-		(110,623)	
	\$	811,579	\$	1,356,947	\$	2,323,902	\$	3,688,482	
EBIAT North America	\$	18,517	\$	28,766	\$	52,566	\$	80,209	
Europe	ψ	6,437	φ	11,522	φ	14,895	φ	26,346	
Asia				6,688		-		14,722	
EBIAT		24,954		46,976		67,461		121,277	
Interest, net		(3,736)		(2,995)		(29,173)		(8,462)	
Amortization of intangible assets		(10,782)		(14,070)		(34,578)		(41,629)	
Integration costs related to acquisitions		(1,340)		(14,070)		(5,652)		(5,250)	
Other charges		-		(1,202)		(52,830)		(0,200)	
Earnings (loss) before income taxes	\$	9,096	\$	28,629	\$	(54,772)	\$	65,936	
Adjusted net earnings	\$	16,205	\$	32,612	\$	26,604	\$	81,993	
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					As at September 30, 1998 1999				
Total assets					¢		æ		

I Otal assets		
North America	\$ 863,682	\$ 1,157,472
Europe	532,189	789,522
Asia	 -	326,083
	\$ 1,395,871	\$ 2,273,077

<sup>(1)</sup> Revenue from Canadian operations was \$406,026 and \$598,601 for the three months ended September 30, 1998 and 1999, respectively and \$1,086,256 and \$1,641,180 for the nine months ended September 30, 1998 and 1999, respectively.

#### CELESTICA INC. NOTES TO CONSOLIDATED STATEMENTS (in thousands of U.S. dollars) (unaudited)

### 2. Subsequent event

On October 1, 1999, the Company acquired certain assets related to Hewlett-Packard's printed circuit assembly facility in Andover, Massachusetts at a cost of approximately \$29,000 financed from cash on hand.